WORKING TOGETHER FOR A HEALTHIER STATE

LOUISIANA HEALTH CARE QUALITY FORUM
OUR MISSION

We are dedicated to leading evidence-based, collaborative initiatives to improve the health of Louisiana residents.

OUR VISION

We will be the recognized leader in driving fundamental improvement in health and health care in Louisiana.
Message from Board President & Executive Director

We are pleased to share the Louisiana Health Care Quality Forum’s 2011 Annual Report with you. This report highlights the most recent contributions of the Quality Forum’s Board of Directors, staff and the thousands of providers, payers, purchasers and consumers who comprise our health care stakeholder groups.

As the trusted, neutral convener, the Quality Forum crosses boundaries to bring people and organizations together for the purpose of planning, implementing and advancing changes in health care. These strategic relationships have enabled the organization to broaden its mission because all partners share a vision of improving health and health care for Louisiana residents. This commitment continues to serve as the Quality Forum’s foundation for collaboration and innovation, and because of it, significant milestones were attained across organizational programs in 2011.

On the following pages, you will read about these key accomplishments. They serve to support and enhance the Quality Forum’s major areas of focus: quality measurement and analytics; clinical quality improvement; the patient-centered medical home model; LaPOST awareness and education; health information technology; and outreach/education. By design, these vital areas collectively foster a coordinated and integrated approach to transforming health care in Louisiana.

We are grateful for our stakeholders’ ongoing commitment to improving health outcomes and reducing health care costs. While this is the ultimate challenge facing our nation, it is also the ultimate vision for the Quality Forum’s initiatives in our state. Using our coordinated, multi-faceted approach, we pledge to continue working together to make Louisiana a healthier place to live, work and play.

Karen DeSalvo, MD, MPH, M.Sc  
Cindy Munn, MHA

Karen DeSalvo, MD, MPH, M.Sc  
*Board President*

Cindy Munn, MHA  
*Executive Director*
Organizational Background

The Louisiana Health Care Quality Forum was created in response to recommendations made by the Louisiana Health Care Redesign Collaborative in 2006. This group was tasked with addressing the massive health care issues that existed in the state following Hurricanes Katrina and Rita in 2005.

The powerful one-two hurricane punch left the state’s health care system shattered, but it also provided the opportunity for Louisiana to rebuild by reforming health care financing, improving quality, redesigning care delivery and advancing an information technology system.

The Quality Forum was established during the 2007 regular session of the Louisiana Legislature, which directed the Louisiana Department of Health and Hospitals (DHH) to engage in a cooperative effort with public and private organizations. That group was then challenged to develop and implement a practical blueprint for an evidence-based, quality-driven health care system in Louisiana. Through the efforts of more than 40 health care and consumer groups, the Quality Forum emerged that year as a private, not-for-profit organization dedicated to planning, promoting and conducting health care quality improvement initiatives in Louisiana.

Today, the organization is led and governed by a volunteer board of directors that represents a cross-section of health care stakeholders including providers, payers, purchasers and consumers. Thousands of other stakeholders share their expertise by volunteering to serve on workgroups and task forces. Professional staff members direct and manage the Quality Forum’s programs and operations on a daily basis. Together, they work to advance major areas of focus that include quality measurement and analytics, clinical quality improvement, the patient-centered medical home model, LaPOST awareness and education, and health information technology – initiatives that are designed to support and reinforce each other while broadening the Quality Forum’s overall mission.
Organizational Accomplishments

In 2008, the Quality Forum was designated as one of the country’s first Chartered Value Exchanges and is the only one in Louisiana as well as in the southern region of the country. This distinction recognized the organization’s strong commitment to improving quality and value in health care and positioned it as a valuable resource in the state’s health care reform movement.

The Centers for Medicare and Medicaid Services (CMS) selected the Quality Forum as one of 12 partners nationwide to participate in the Electronic Health Records (EHRs) Demonstration Project, also in 2008. This opportunity enabled the Quality Forum to partner with approximately 200 Louisiana physicians to foster the adoption and implementation of EHRs and health information technology.

The Louisiana Department of Health and Hospitals named the Quality Forum as the state-designated entity to lead planning and implementation of health information technology grants made available by the American Recovery and Reinvestment Act of 2009. In 2010, the U.S. Department of Health and Human Services awarded more than $18 million in federal grant funds to the Quality Forum for two major initiatives: 1) to serve as the Regional Extension Center for Louisiana and assist 1,042 providers and 64 critical access/rural hospitals with the transition to EHRs, and 2) to implement a statewide health information exchange.

An additional 2010 achievement included receiving the prestigious National Health Care Quality Award from the National Committee for Quality Assurance. The honor recognizes the Quality Forum’s collaboration with a group of New Orleans-based organizations to develop a community-based health network in the aftermath of Hurricane Katrina.
As the administrator of the state’s regional extension center, the Quality Forum was awarded approximately $7.9 million in federal grant funding through the American Recovery and Reinvestment Act (ARRA) of 2009 as part of the national effort to accelerate the adoption of electronic health records (EHRs) by 2014. The Louisiana Health Information Technology (LHIT) Resource Center uses the federal grant funding to assist health care providers and hospitals with the conversion of paper-based medical records to certified EHRs and achievement of Meaningful Use.

**Highlights:**

- As of December 31, 2011, the Resource Center team had exceeded its initial goal of enrolling 1,042 priority primary care providers (PPCPs)* in the state by signing 1,092 PPCPs for services.
  
  *PPCPs include physicians (Internal Medicine, Family Practice, Obstetrics/Gynecology, Pediatrics) and other health care professionals (Nurse Practitioners, Physician Assistants, Certified Nurse-Midwives) with prescribing privileges in individual and small group practices (10 or fewer providers), public and critical access hospitals, community health centers and rural health clinics and other ambulatory settings that serve uninsured, underinsured and medically underserved populations.

  Of the 1,092 PPCPs, 269 had achieved the second milestone – go live on an EHR. Nine clients had achieved the final milestone – Meaningful Use.

- In addition, 140 non-priority primary care providers** contracted with the Resource Center for support services.
  
  **Providers who do not meet the criteria established for priority primary care providers (e.g., providers in groups of more than 10, Specialists, etc.)

  Of these clients, 76 successfully reached the second milestone (go live status).
Highlights continued:

• Of the nearly 3,000 PPCPs in Louisiana,*** the Resource Center works with more than 1,200, or about 41 percent.
  ***SK&A Office-Based Provider Database, 2011

• The Resource Center also provided technical assistance to 20 Critical Access Hospitals and Rural Health Facilities with three of them achieving Meaningful Use.

• By the end of 2011, the Resource Center assisted eligible professionals in applying for and receiving more than $8.3 million in Medicare and Medicaid incentive payments. In addition, eligible hospitals received approximately $14.3 million in Medicare and Medicaid incentive payments in 2011.

I began the conversion from paper to EHRs in anticipation that this was the direction that clinical practices were heading. As a solo private practice, I have to be able to cut my overhead expenses, cut my costs and pretty much stay streamlined. If I didn’t have electronic records, I think I would be struggling more and working with the LHIT Resource Center on the conversion to EHRs was unbelievably valuable for us – what we did in an afternoon probably would’ve taken several weeks for us to do alone.

Kiran Chava, MD
Parish Internal Medicine Associates in Destrehan

The government regulations brought the issue of EHRs to the forefront and the more we started thinking about it, we realized this is the way technology is going and will be the way we practice in the next five to 10 years. It also is useful in giving me clinical information anywhere, anytime, including past history. At two in the morning, even if I am at home and someone calls me, I can just look it up on my tablet and boom, the chart is right there. Last but not the least, the office personnel tell me this will give them another checklist for coding.

Upendra Kulkarni, MD and Staff
Women’s Medical and Surgical Clinic, Inc. in Mamou and the Women’s Clinic of Oakdale
E-Louisiana HIT Toolkit

In 2010, the Quality Forum and the Louisiana Academy of Family Physicians Foundation (LAFP-P) collaboratively wrote a grant and received $141,500 from The Physicians Foundation. The grant was designed to develop a comprehensive, electronic toolkit of health information technology resources for providers (e.g., preparation/investigation, selection/purchase, implementation, maintenance incentives and assistance).

The toolkit was successfully launched on the LAFP and Quality Forum websites in May 2011. Analytical data collected in December 2011 demonstrated active utilization of each section with hundreds of hits from website visitors.

“We were pleased to work with the Quality Forum to develop this unique, online guide for physicians in Louisiana. Judging from visitors to the toolkit website, our collaborative efforts have assisted numerous physicians as they navigate through the research, implementation and maintenance phases related to certified EHR systems.”

Ragan Canella LeBlanc
Executive Vice President,
Louisiana Academy of Family Physicians
Louisiana Health Information Exchange

Serving as the state-designated entity, the Quality Forum was awarded $10.6 million in federal grant funding as part of ARRA to develop and implement the Louisiana Health Information Exchange (LaHIE). LaHIE facilitates secure and authorized sharing of patient information throughout Louisiana’s health care system for the purpose of improving the health of its residents.

Highlights:

- With guidance from Health Information Technology (HIT) Committee Chair Vindell Washington, MD, and HIT committee members, the Strategic and Operational Plan to develop and implement LaHIE was approved by the Office of the National Coordinator for Health Information Technology (ONC) in February 2011.

- Focus group meetings were conducted throughout the year in the Acadiana region, Baton Rouge, Northshore/St. Tammany Parish, New Orleans (Crescent City Beacon Community) and Shreveport to gauge potential market readiness and acceptance.

- Orion Health was selected as LaHIE’s primary technology partner in August 2011 after a comprehensive search and selection process involving Quality Forum stakeholders.

- LaHIE’s business plan was finalized and approved in September 2011.

- LaHIE officially launched in November 2011 at the Louisiana Health Information and Management Systems Society Conference with Lafayette General Medical Center and Opelousas General Health System in the Acadiana region as pilot sites.
Louisiana Health Information Exchange

Highlights continued:

- Lafayette General Medical Center and Opelousas General Health System went live with LaHIE in December 2011.
- LaHIE team members continued to actively participate with the Southeast Regional Collaboration for HIT/HIE to identify common issues for which solutions can be leveraged across states (e.g., interstate connectivity and disaster preparedness).

“Louisiana Health Information Exchange

We certainly saw the vision of LaHIE and what it can do to improve the health of the community in Acadiana. It was important for us to be a first mover and an early adopter of this technology. As we look at interfacing the technologies, one of the things that we need to think about is meaningful use. Certainly the first step is relatively easy because you can control what you do inside your facility, but LaHIE gives you the ability to begin sharing information among providers and hit achieving meaningful use in those next stages.

David Callecod, FACHE
Chief Executive Officer, Lafayette General Medical Center

Providing our physicians, on both ends of the spectrum, access to patient diagnostic information at their fingertips has improved access to information, and will ultimately improve the health care that we give. We are looking forward to having a richer exchange by including more hospitals and care providers. Ultimately giving patients access to their health information within the exchange is vital to its sustainability.

Jared Lormand
Vice President of Information Technology and Chief Information Officer
Opelousas General Health System
Quality measurement and analytics, as referenced by the Quality Forum, involves the collection, standardization, analysis and reporting of health care data to improve patient care and outcomes in Louisiana. Through clinical quality improvement, the Quality Forum engages and assists providers in the pursuit of meaningful, specific and quantifiable health care enhancements.

Since it was established, the organization has been committed to providing reliable, useful and user-friendly data to guide providers, payers, purchasers and consumers in making informed health care decisions. The ultimate goal is to maintain, restore or improve the health outcomes of individuals and communities.

With guidance from Quality Measurement and Analytics Chair Claudia Campbell, PhD, Co-chair Kenneth Alexander, MS, RRT, and input from numerous health care providers, insurers and business representatives, the Quality Forum moved forward in 2011 with plans to develop a Quality Improvement and Measurement Program and to implement an All-Payer Claims Database (APCD).

Clinical Quality Improvement Chair Harold Brandt, MD, and committee members were instrumental in framing the organization’s quality improvement agenda with survey input from physician stakeholder groups in Louisiana and extensive research. These efforts contributed to the Quality Forum’s adoption of two key focus areas: cardiovascular disease and diabetes.
Quality Measurement and Analytics | Clinical Quality Improvement

Highlights:

- Throughout 2011, the Quality Forum met regularly with groups such as the Louisiana Academy of Family Physicians, Louisiana Association of Business and Industry, Louisiana Association of Health Plans, Louisiana Hospital Association and Louisiana State Medical Society. The meetings focused on development of an APCD that would integrate with LaHIE and use an analytics tool to target clinical quality improvement-related initiatives for cardiovascular disease and diabetes. The meetings also helped to ensure that the reporting needs and requirements of stakeholders were addressed and included in the architectural design. Partnering groups pledged to support and assist the Quality Forum’s efforts to launch an analytics program.

- A Request for Proposal was issued in April 2011 for a health care quality measurement and evaluation consultant to support the design and implementation of a quality improvement roadmap and an APCD. In November, Arcadia Solutions, a leader in data-driven health IT services, was selected to provide the foundational elements for the implementation of a robust quality improvement/measurement program and an APCD with reporting and analytics capabilities. The project is scheduled for implementation in early 2013.

- A white paper, entitled, “A Framework for the Evaluation of the Medical Home Model of Care,” was reviewed and released in the summer of 2011. Sandra G. Blake, MBA, PhD, and members of the Quality Measurement and Medical Home committees played key roles in researching and developing the document, which is posted on lhcqf.com.

- A study on barriers and drivers was developed to better understand physician perception of current quality improvement initiatives and to explore possible complications and incentives. It was conducted in February 2011, and its findings were tabulated and analyzed, serving as supporting information for the organization’s quality improvement agenda.

- Diabetes and cardiovascular disease were designated as key focus areas for the Quality Forum in accordance with national and state health care initiatives. To formalize the recommendation, the development of a position paper was proposed in 2011 and completed in 2012. It is currently posted on lhcqf.com.
Patient-Centered Medical Home

Since endorsing the medical home model in 2008, the Quality Forum has actively promoted patient-centered primary care in Louisiana as the foundation of coordinated, quality-driven health care. Its role as a neutral convener among health care stakeholders, coupled with initiatives in health information technology (HIT) and quality measurement/analytics, positions the organization as a leader in the Patient-Centered Medical Home (PCMH) movement with the objective of achieving measurable improvements in the quality of care.

Under the leadership of Chair Patrick Breaux, MD, the PCMH committee worked closely with the other committees to set the stage for the emergence of PCMH transformation in Louisiana and to ensure that PCMH-related goals were seamlessly fused with the organization’s other aims.

Looking ahead, the overall goal is to develop and implement a health IT-facilitated PCMH model that aligns with health plans, providers, associations and community organizations. Once established, the program will also include tracking, monitoring and coaching on an ongoing basis.

Because the Quality Forum administers the state’s regional extension center, LHIT Resource Center clients who are also primary care providers will be well-positioned to move forward with PCMH program development and transformation. Similarly, integration with LaHIE, which is also administered by the Quality Forum, will offer providers access to the state’s "information superhighway."
LaPOST

The mission of the Louisiana Physician Orders for Scope of Treatment (LaPOST) is to improve end-of-life care by honoring the health care goals of individuals with life-limiting or irreversible illnesses. The LaPOST document is a physician’s order that enables people to communicate their wishes concerning life-sustaining treatment.

Designated as a Quality Forum initiative in December 2010, LaPOST enhances and extends the scope of the organization’s mission. The document itself was formally approved by the Louisiana Legislature in June 2011.

Through the LaPOST initiative, the Quality Forum aims to empower consumers and health care professionals in Louisiana with easy-to-access, simple-to-understand information and resources to make educated decisions about end-of-life care.

Highlights:

- A branding and awareness/education campaign aimed at health care professionals was launched in June 2011. It included a new logo for LaPOST as well as a multi-faceted public/media relations strategy and on-site education for health care-related groups, associations and organizations.
- A redesigned LaPOST website premiered in September 2011 and featured materials for patients, caregivers and health care professionals. From its debut to the end of 2011, the website received nearly a thousand visitors and the LaPOST document was downloaded more than 700 times.
- In 2011, the Quality Forum was awarded a $150,000 grant from the Franciscan Missionaries of Our Lady Health System to conduct education and outreach. In addition, the organization applied for and received a $35,000 grant from the National POLST Paradigm to continue education efforts.

Susan E. Nelson, MD, FACP
LaPOST Coalition Chair
Senior Services Medical Director
Franciscan Missionaries of Our Lady Health System
Education And Outreach

Since it was established, the Quality Forum has recognized the need for consumers to receive information that improves their decision-making at the point of care, at the point of choosing a provider or health plan, when engaging in self-care and with lifestyle choices that may impact their health. As a result, the organization employs various methods and approaches to reach its audiences (e.g., educational seminars, website, white papers, surveys, etc.). In addition, Quality Forum stories, events and projects are regularly promoted via local, state and national media outlets as well as through partnerships with health care, medical and consumer organizations.

Highlights:

- In keeping with its commitment to educate providers, payers, purchasers and consumers about key issues related to health care improvement, the Quality Forum sponsored its Spring Summit in June 2011. Entitled, Better Ways to Pay for Health Care – From Volume to Value, the Summit addressed payment reform on the state and national levels. The event was held in Baton Rouge and approximately 200 people were in attendance.

- The Quality Forum’s redesigned website went live in August 2011, featuring information about the organization as well as each of its initiatives – medical home, quality improvement and analytics, clinical quality improvement, LHIT Resource Center and LaHIE. In addition, the material is further segmented for particular website visitors – providers, businesses/employers and consumers. From its debut until the end of 2011, the website counted thousands of unique visitors.

- eNews, the Quality Forum’s monthly electronic newsletter, also debuted in 2011. This communications tool shares the latest information about the organization and its initiatives with special features, interviews, photos, videos and statistics.

“As health care shifts from a volume-based to a value-driven model, collaboration among stakeholder groups – providers, payers, purchasers and consumers – is vital. The goal of the 2011 Summit was to provide participants with information about the impact of payment reform and its role in directly and indirectly shaping our health care system.”

Cindy Munn, MHA
Executive Director
Quality Forum
Governance Restructuring

Since 2007, the Quality Forum has drawn its strength from volunteer stakeholders, working together to ensure that the organization serves as the leading resource for innovative and progressive health care initiatives in our state. From the Board of Directors to members of committees, subcommittees and advisory groups, these dedicated volunteers have partnered to advance the health of Louisiana residents by leading evidence-based, collaborative initiatives.

As the Quality Forum has grown and matured, its initiatives have overlapped through designed coordination. As a result, the organization transitioned in 2011 from a committee-driven structure to an integrated model that employs flexible, ad hoc groups and task forces while maintaining provider/stakeholder engagement and trust. These workgroups are designed to be strategy-driven, time-specific and outcome-oriented so that they can more easily adapt and respond to the Quality Forum’s mission. The new structure also allows more providers/stakeholders to become involved as there is a continuing need for subject matter experts. Currently, the content expert list contains the names of hundreds of individuals who have expressed their interest in assisting the Quality Forum.

Louisiana Health Care Quality Forum Volunteers

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• Louisiana Hospital Association

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• Mid-South Division, American Cancer Society
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Amy Phillips
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Mary Scorsone, RN
Health Plan Oversight/Quality Benefits/Services Readiness
• Louisiana Department of Health & Hospitals-Medicaid Reform

Patrick D. Seiter
Partner/Attorney
• Taylor Porter

Erdal Sipahi
Director of Mission Information Technology
• Mary Bird Perkins Cancer Center

Stephanie Smith
Executive Director
• FACES Greater New Orleans

Carol Solomon
Chief Executive Officer
• Peoples Health

Suzie Sonnier
Secretary, Department of Children & Family Services
• Louisiana Department of Health & Hospitals

Ob Soonthornsima
Chief Information Officer
• Blue Cross Blue Shield of Louisiana

Linda Spradley
Partner
• Spradley & Spradley, Inc.
Louisiana Health Care Quality Forum Volunteers continued

Mary Alice Stanford
Administrator
• Renal Associates of Baton Rouge

Carol Steckel
Director, Center for Health Care Innovation and Technology
• Louisiana Department of Health & Hospitals

Richard M. Streiffer, MD
Professor and Chairman
Department of Family & Community Medicine
• Tulane Medical Center

Shelley Sullivan
Counsel
• Ochsner Clinic Foundation

Lucas M. Tramontozzi
Program Manager 2
• Louisiana Department of Health & Hospitals

Matthew Valliere, MPA
Chronic Disease Control & Prevention Unit Director
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Collene Van Mol, RN, BSN
Health Services Manager
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• Franciscan Missionaries of Our Lady Health System

Jamie Welch
Chief Information Officer
• Louisiana Rural Health Information Exchange

Darlene White
Program Manager
• Louisiana Department of Health & Hospitals

Willie White III, MPH
Chief Executive Officer
• David Raines Community Health Center

Arleen Williams
Children’s Special Health Services Statewide Care Coordinator
• Louisiana Department of Health & Hospitals

Jeff Williams
Executive Vice President
• Louisiana State Medical Society

Lynn Witherspoon
System Vice President, Chief Information Officer
• Ochsner Health System

Barry Zajac
Vice President, Healthcare Informatics and Measurement
• Blue Cross Blue Shield of Louisiana

Karen Sue Zoeller
Vice President of Policy Development
• Louisiana State Medical Society

Special thanks to the LaPOST Coalition members:
• CHRISTUS Health System
• Franciscan Missionaries of Our Lady Health System
• Governor’s Office of Elderly Affairs
• Gulf States Association of Homes & Service for the Aging
• Homecare Association of Louisiana
• Louisiana Chapter of National Association of Social Workers
• Louisiana Health Care Quality Forum
• Louisiana Department of Health and Hospitals
• Emergency Medical Services
• Legal Services
• Office of Aging and Adult Services
• Office for Citizens with Developmental Disabilities
• Louisiana Hospital Association
• Louisiana-Mississippi Hospice and Palliative Care Organization
• Louisiana Nursing Home Association
• Louisiana State Coroners Association
• Louisiana State Medical Society
• Louisiana State Nursing Association
• Attorneys from Louisiana State Bar Association (Elder Law)
• Physicians representing Baton Rouge General Medical Center, CHRISTUS Health System, Franciscan Missionaries of Our Lady Health System, LSU Health Sciences Center, Ochsner Health System, Tulane Medical Center and VA Hospital.
## UNRESTRICTED NET ASSETS

Unrestricted revenues, gains and other support:

- Cooperative endeavor agreements $4,390,504
- Sponsorships and contributions 48,000
- Other revenues 177,804
- Program revenues 17,170

Total unrestricted revenues, gains and other support $4,633,478

Net assets released from restriction 218,066

Change in unrestricted net assets $945,101

### TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted revenues, gains and other support:

- Contract revenues 125,000
- Cooperative endeavor agreements 819,959
- Program revenues 158,744

Total temporarily restricted revenues, gains and other support $1,103,703

Net assets released from restriction (218,066)

Change in temporarily restricted net assets 885,637

CHANGE IN NET ASSETS $1,830,738

Net assets – beginning of period 1,863,233

Net assets – end of period $3,693,971
## Statement of Revenues, Expenses and Changes in Net Assets by Program – Modified Cash Basis

Twelve Month Period Ended Dec. 31, 2011 *(Unaudited)*

### Revenues

<table>
<thead>
<tr>
<th></th>
<th>NON-FEDERAL</th>
<th>HEALTH INFO EXCHANGE</th>
<th>REGIONAL EXTENSION CENTER</th>
<th>SUMMIT</th>
<th>LaPOST</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cooperative endeavor agreements</td>
<td>$2,103,959</td>
<td>$1,656,382</td>
<td>$1,450,122</td>
<td>$</td>
<td>$</td>
<td>$5,210,463</td>
</tr>
<tr>
<td>Contract revenues</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>125,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Sponsorships and contributions</td>
<td>-</td>
<td>-</td>
<td>48,000</td>
<td>-</td>
<td></td>
<td>48,000</td>
</tr>
<tr>
<td>Other revenues</td>
<td>173,472</td>
<td>-</td>
<td>4,332</td>
<td>-</td>
<td>177,804</td>
<td></td>
</tr>
<tr>
<td>Program revenues</td>
<td>17,170</td>
<td>-</td>
<td>158,744</td>
<td>-</td>
<td></td>
<td>175,914</td>
</tr>
<tr>
<td><strong>Total revenues</strong></td>
<td>2,294,601</td>
<td>1,656,382</td>
<td>1,608,866</td>
<td>52,332</td>
<td>125,000</td>
<td>5,737,181</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>NON-FEDERAL</th>
<th>HEALTH INFO EXCHANGE</th>
<th>REGIONAL EXTENSION CENTER</th>
<th>SUMMIT</th>
<th>LaPOST</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business expenses</td>
<td>$713</td>
<td>-</td>
<td>-</td>
<td>$926</td>
<td>$</td>
<td>$1,639</td>
</tr>
<tr>
<td>Contract services expenses</td>
<td>144,106</td>
<td>606,500</td>
<td>994,747</td>
<td>8,341</td>
<td>26,397</td>
<td>1,780,091</td>
</tr>
<tr>
<td>Event expenses</td>
<td>279</td>
<td>(3,557)</td>
<td>-</td>
<td>10,154</td>
<td>-</td>
<td>6,876</td>
</tr>
<tr>
<td>Facilities expenses</td>
<td>112,525</td>
<td>63,402</td>
<td>6,807</td>
<td>-</td>
<td>5,719</td>
<td>188,453</td>
</tr>
<tr>
<td>Operations expenses</td>
<td>79,981</td>
<td>70,029</td>
<td>173,715</td>
<td>5,632</td>
<td>5,991</td>
<td>335,348</td>
</tr>
<tr>
<td>Payroll expenses</td>
<td>573,644</td>
<td>560,455</td>
<td>441,354</td>
<td>-</td>
<td>18,583</td>
<td>1,594,036</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>911,248</td>
<td>1,296,829</td>
<td>1,616,623</td>
<td>25,053</td>
<td>56,690</td>
<td>3,906,443</td>
</tr>
</tbody>
</table>

Excess of revenues over (under) expenses $1,383,353 $359,553 $(7,757) $27,279 $68,310 $1,830,738
Leadership

Board Of Directors | Executive Committee

PRESIDENT
Karen Bollinger DeSalvo, MD, MPH, MSc
Health Commissioner
City of New Orleans, Health Department

PRESIDENT-ELECT
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Vice President, Human Resources
RoyOMartin Lumber Company

SECRETARY/TREASURER
Dionne Viator, CPA, FACHE
Executive Vice President, Business Development
Baton Rouge General Medical Center

MEMBER AT LARGE
Lynn M. Buggage
State Health Systems Director
American Cancer Society

Board Members

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Medical Director
The Baton Rouge Clinic

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Section Head, Consultative Cardiology
Ochsner Clinic Foundation

Claudia Campbell, PhD
Professor, MPH Program Director
Co-director, Center for Health Equality Research
Tulane University School of Public Health & Tropical Medicine

Donna D. Fraiche, Esq.
Attorney
Baker, Donelson, Bearman, Caldwell & Berkowitz, PC

Sabrina B. Heltz, ASA, MAAA
Senior Vice President, Healthcare System Quality
Blue Cross Blue Shield of Louisiana

Anjum Khurshid, PhD, MB BS (MD), MPAff
Director, Health Systems Division
Principal Investigator,
Crescent City Beacon Community
Louisiana Public Health Institute

Lemar F. Marshall
Chief Operating Officer
North Oaks Obstetrics and Gynecology

Nancy McPherson, MPA, SPHR
Senior State Director
AARP Louisiana

Paul Salles
Executive Vice President,
Louisiana Hospital Association
Chief Executive Officer,
Metropolitan Hospital Council

B. Vindell Washington, MD, MHCM, FACEP
Vice President,
Performance Excellence and Technology
Franciscan Missionaries of Our Lady Health System

Willie White III, MPH
Chief Executive Officer
David Raines Community Health Center

12/31/11
Leadership

Team Members

Cindy Munn
Executive Director

Marcia Blanchard
Service Line Development & Education Director

Diete Dobroski
LHIT Resource Center Project Coordinator

Lonnie Dufour
LaHIE Client Executive

Tracy Finnegan
LaHIE Project Coordinator

Brenda Ikerd
Health Information Technology Director

Bonny Kennedy
Lead Implementation Specialist

Alishia Ladmirault
Administrative Assistant

Bobbie LeBlanc
Patient-Centered Medical Home Project Manager

Cynthia Michael
Public Relations & Business Development Director

Linda Morgan
Marketing & Communications Director

Brian Richmond
HIT Business & Technical Operations Manager

Nadine Robin
LHIT Resource Center Program Manager

Taylor Simpson
Health Information System Specialist

Jenny Smith
LaHIE Program Manager

Jody Talkington
Patient-Centered Medical Home Project Coordinator

Monique Tyler
Officer Manager/Executive Assistant

Dawn Yarnall
Business Manager

Michael Zarruk
HIT Accounting Coordinator

12/31/11